

## Investment Strategy Objective

The RCM Global Sustainability strategy aims to attain capital growth over the long term, principally through investments in global stock markets, concentrating on companies with sustainable business practices. RCM's Sustainability Research style is principally thematically driven, identifying "material" environmental and social trends; taking a "best-in-class" approach to stock picking on a sector basis.

## RCM Philosophy

Based on the belief that by generating and exploiting an information advantage we seek to drive superior and consistent investment results for the benefit of our clients - a philosophy we call RCM informed. This perspective enables us to identify what we believe are winning companies with high-quality franchises. Our investment professionals, working in a team-orientated meritocracy, focus on constructing portfolios offering attractive risk-adjusted returns.

## Investment Approach

We have a dedicated in-house Sustainability Research team with extensive experience in analysing the potential financial impact of a company's exposure to and exploitation of environmental, social and governance issues. The team provides its expertise in the management of global sustainability mandates, and engages with our sector-based research analysts on key issues impacting their sectors and companies.

## Investment Rationale

- "Best-in-class" approach on a thematic and sector basis through the application of internally generated sustainability ratings.
- Great emphasis on fundamental, proprietary research in order to identify sector leading companies.

## The RCM Advantage

- Global investment infrastructure.
- Innovative proprietary research platform generating bottom-up stock selection:
  - Over 60 sector-based fundamental analysts.
  - Grassroots® Research with a network of circa 300 independent journalists and field force researchers, with over 50,000 industry contacts\*
  - Dedicated in-house specialists with 61 years combined experience in the industry.
- A boutique culture offering dedicated business professionals engaging with clients proactively and dynamically.

## Product Profile

<b>Product Assets:</b>	GBP 288 million
<b>Years Managed:</b>	11
<b>Benchmark:</b>	Dow Jones Sustainability World Index
<b>Performance Target:</b>	Circa 2% p.a.
<b>Target Tracking Error:</b>	Circa 4% p.a.
<b>Responsible Portfolio Manager:</b>	Sue Chan
<b>Structure:</b>	Luxembourg domiciled SICAV. Also available as a segregated strategy.

## Key Investment Professionals\*\*



**Sue Chan, CFA**  
Lead Portfolio Manager  
Joined Firm: 2008  
Investment Career Began: 1996



**Matthew Bowyer, CFA**  
Deputy Portfolio Manager  
Joined Firm: 2004  
Investment Career Began: 1985



**Bozena Jankowska**  
Global Head of Sustainability Research  
Joined Firm: 2000  
Investment Career Began: 2000



**Barbara Evans**  
Analyst, Sustainability Research  
Joined Firm: 2006  
Investment Career Began: 2006



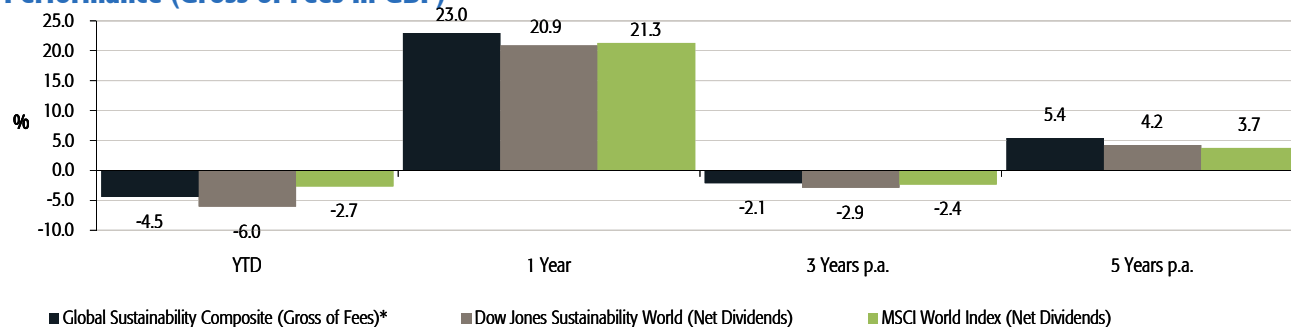
**Jeremy Kent**  
Analyst, Sustainability Research  
Joined Firm: 2008  
Investment Career Began: 2008

\* Grassroots® Research is a division of RCM. Research data, used by Grassroots® Research to generate recommendations, are received from reporters and field force investigators who work as independent contractors for broker-dealers.

\*\* Strategy is managed on a team basis, drawing on the portfolio construction skills of our Global Equity Team and the Sustainability Research Expertise of our SR Team.

# Global Sustainability, 2nd Quarter, 2010

## Performance (Gross of Fees in GBP)



Source: RCM, as at 30 June 2010, GBP

\* Our global sustainability strategy is benchmarked against the Dow Jones Sustainability index, however to help provide a comparison to a standard broad-based global product, we also show performance for the composite against the MSCI World index.

## Representative Account

### Characteristics

Beta	0.99
P/E (Next 12 Months)	12.2x
Earnings Growth (Next 3-5 Years)	13.7%
P/E (Next 12 Months) to Growth	0.89x
Weighted Average Market Cap	GBP 43.4 billion
Number of Holdings	78

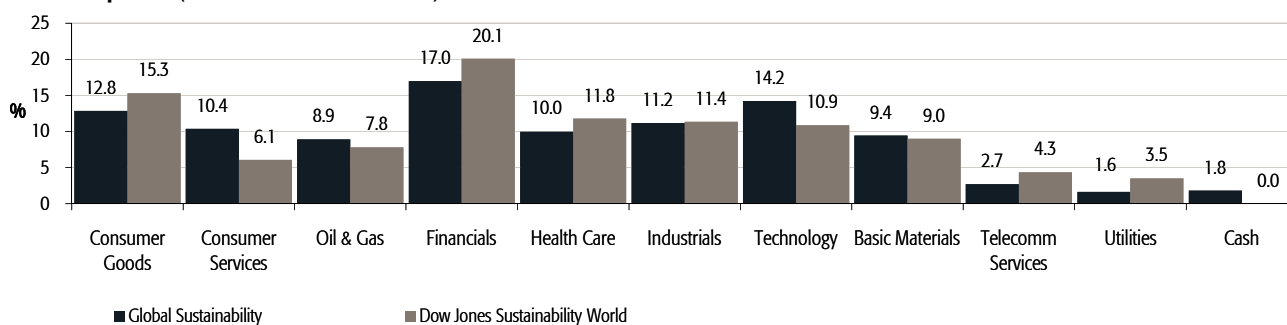
Source: RCM, as at 30 June 2010

### Top Ten Holdings

Nestle SA	4.6%
HSBC Holdings PLC	2.5%
BHP Billiton PLC	2.5%
Intel Corp	2.5%
Novo Nordisk A/S Class B	2.3%
Schlumberger Ltd	2.2%
Cisco Systems Inc	2.1%
Hewlett-Packard Co	2.1%
BNP Paribas	2.0%
BG Group PLC	1.9%

Source: RCM, as at 30 June 2010

### Sector Composition (% of Portfolio and Benchmark)



Source: RCM, as at 30 June 2010

Past performance is not a reliable indicator of future performance. The value of an investment and the income from it can fall as well as rise as a result of market and currency fluctuations and you may not get back the amount originally invested.

RCM (UK) Ltd (RCM) is an asset management subsidiary of Allianz Global Investors and is a registered investment manager specialising in qualitative, bottom-up, fundamental-based investment management. The Global Sustainability strategy aims to achieve capital growth principally through global selection of transferable equity and equity related securities of companies with sustainable business practise. RCM claims compliance with the Global Investment Performance Standards (GIPS®). To receive a complete list and description of RCM's composites and/or a presentation that adheres to the GIPS® standards, please call +44 (0) 20 78 59 90 00, or write to RCM (UK) Ltd, 155 Bishopsgate, London EC2M 3AD.

The Representative Account information is for illustrative purposes only. Portfolio holdings are subject to change without notice and should not be considered a recommendation to purchase or sell individual securities. The information is for the sole use of the addressee, who it is believed are professional clients as defined by the Financial Services Authority.

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