

# RCM Overview

RCM's mission is to deliver consistent superior investment performance and foster value added consultative client relationships. Working in a meritocracy, RCM's investment professionals apply innovative and proprietary fundamental and Grassroots<sup>SM</sup> Research to deliver these results.

**2nd Quarter, 10**

## Organisation

RCM was founded by Claude Rosenberg in 1970 as Rosenberg Capital Management. Today, RCM is a member of the umbrella asset management organisation, Allianz Global Investors - one of the world's top five asset management groups. RCM continues to adhere to the same philosophy and investment style upon which the firm was founded. As of 30 June 2010, RCM advised or managed approximately AUD149 billion.

## Distinguishing Characteristics

The RCM global investment platform is at the forefront of organisations positioned to respond to the sophisticated investment needs of its clients around the world with:

- Investment management, client servicing and operations in key world financial centres
- A comprehensive range of proven investment capabilities and products
- Integrated by global asset allocation expertise
- Over 35 years of successful, high-quality growth stock investing
- Disciplined investment philosophy and process
- Integrated dual research platform
- Consultative client relationships
- Boutique culture
- Financial strength and resources of Allianz SE

## Global Resources

### Americas

>50 Investment Professionals

### Europe

>180 Investment Professionals

### Asia Pacific inc Japan

>30 Investment Professionals



A seamless global infrastructure strategically positioned throughout the world

- A truly global asset management company with over 260 investment professionals worldwide
- Virtual 24 hour office
- Ideally structured to manage bottom up global equity portfolios

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## Dual Research Platform: Sector Fundamental and Grassroots<sup>SM</sup> Research

RCM's unique dual research platform is comprised of Sector Fundamental Research and Grassroots<sup>SM</sup> Research. Sector Fundamental Research consists of 52 Analysts organized by sector: Health Care, Technology, Consumer, Industrials, Financial Services, and Telecom/Media. Analysts conduct domestic and international equity analysis across the capitalisation spectrum, (large, mid, small, and micro cap), and deliver proprietary research accompanied by macro oriented sector and regional thematic views and trends.



**Technology**

Global Team: 8



**Health Care**

Global Team: 9



**Financial Services**

Global Team: 8



**Telecom/Media**

Global Team: 6



**Industrials**

Global Team: 13



**Consumer**

Global Team: 8

## Grassroots<sup>SM</sup> Research

A global network of circa 300 independent reporters and field force investigators supplements RCM's traditional fundamental research by applying investigative journalism techniques to identify investment opportunities and market trends. Grassroots<sup>SM</sup> Research is tailored to answer specific questions about the key stock drivers determined by our portfolio managers and analysts. This innovative approach is a "reality check" for RCM's investment decisions and provides access to company and market information more accurately and quickly by going directly to the source. Grassroots<sup>SM</sup> Research exemplifies RCM's commitment to gain an information advantage over our competitors by going beyond traditional fundamental research.



**The Americas**

Reporters: > 15

Field Force: > 20



**Europe**

Reporters: > 25

Field Force: > 40



**Asia Pacific inc Japan**

Reporters: > 23

Field Force: > 90

## Investment Strategies

### Global

#### Product

Global Equity

Global Equity High Alpha

Global Equity Unconstrained

Global Best Styles

Global EcoTrends

Global Sustainability

Global Emerging Markets

Global Small Cap

#### Benchmark

MSCI World Index

MSCI World Index

N/A

MSCI World Index

FTSE ET50 Index

Dow Jones Sustainability World Index

MSCI Emerging Markets Total Return

MSCI World Small Cap

### Asia

Asia Pacific Ex-Japan

Little Dragons (Asia mid-small cap)

Total Return Asia Equity

Total Return Pacific/Oriental Income

High Dividend Asia

China Equity

China A-shares

MSCI AC Asia Pacific ex-Japan

MSCI AC Far East ex-Japan

MSCI AC Far East ex-Japan

MSCI AC Asia Pacific

N/A

MSCI China

MSCI China A-shares